



# Incentivizing Pregnant Women to Quit Smoking in the Real World

## A Community-Based Pilot Intervention

Bethany Yon, PhD<sup>1</sup>, Rhonda Williams, MES<sup>1</sup>, Jennifer Wedin, RN<sup>1</sup>, Lisa Underhill, BSN, RN, RN-BC, CLC<sup>2</sup>,  
Laurin Kasehagen, MA, PhD<sup>3</sup>, Allison N Kurti, PhD<sup>4</sup>

<sup>1</sup>Vermont Department of Health, <sup>2</sup>Rutland Women’s Health, Rutland Regional Medical Center, <sup>3</sup>Former Centers for Disease Control and Prevention Assignee to Vermont Department of Health, <sup>4</sup>Vermont Center on Behavior and Health, University of Vermont

### BACKGROUND

Smoking during pregnancy is a leading preventable cause of poor pregnancy outcomes. Vermont’s smoking rate during pregnancy (13.2%) is more than twice the national rate (5.9%).<sup>1,2</sup> Smoking rates among pregnant women in Rutland County (18.3%) are higher than state averages.<sup>1</sup> Rutland County is located outside the University of Vermont’s (UVM) catchment area for smoking cessation studies. Research-based contingency management strategies yield quit rates of ~30% during pregnancy, compared to 4% with traditional smoking cessation programs.<sup>3</sup>

### PURPOSE

To assess the feasibility of translating an efficacious UVM research-based intervention into a community setting delivered by the Vermont Department of Health and partners.

### METHODS

Community partners received tobacco treatment training (5A’s). From 2018-2020, pregnant women who smoked were recruited from the Women Infants and Children (WIC) program and Rutland Women’s Healthcare (RWH). Women were provided in-person counseling based on the 5A’s during scheduled meetings (up to 36) and received gift cards throughout pregnancy and 3 months postpartum contingent upon biochemically-verified smoking abstinence (salivary cotinine <30ng/ml). Abstinence monitoring began with high frequency (3 visits/week), tapering to biweekly through postpartum. Gift card values began at \$15, increasing by \$5 for consecutive negative samples, to \$40 maximum. Participants completed surveys at enrollment, 4-6 weeks postpartum, and 6-12 months postpartum assessing smoking habits and barriers/facilitators of treatment engagement and success.

### RESULTS

- 20 participants (13 WIC, 7 RWH) enrolled out of ~256 births to women who smoked.
- 6 (30%) reported quitting tobacco.
- 8 were lost to follow up (2 pregnancy losses).
- 11 final postpartum surveys were returned.

#### Subject characteristics at enrollment (n=20)

	n (%)	Mean	Range
Age		28	19-44
Age of smoking initiation		15.5	12-21
Number of cigarettes/day			
Pre-pregnant		15.4	1-20
Current use		8.8	0-20
Prescription Medication/Drug Use*	5 (25%)		
Education			
Some high school	2 (10%)		
12th grade/GED	7 (35%)		
Associate/Certificate degree	2 (10%)		
1-3 years college	9 (45%)		

\*buprenorphine, methadone, suboxone, dilaudid, heroin, cocaine

- Motivations to quit smoking: personal & baby’s health and financial goals/saving money.
- Barriers: transportation to and time for appointments, and feeling overwhelmed/stressed postpartum.
- Facilitators of treatment engagement and success: ongoing support from staff, accountability of regular testing, and gift cards for baby supplies.

*“It honestly helped me realize that there are better ways to handle stress than just smoking a cig.”*

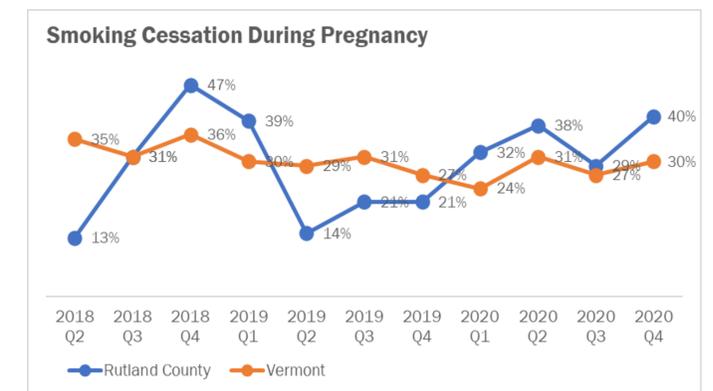
*“Helped open my eyes & informed me about risks during pregnancy. I don’t think I would have quit without it.”*

*“Extra support from a team that genuinely cares about you, your family & future to be healthy was essential in my success.*

*The gift cards to purchase groceries or items is substantial.”*

### DISCUSSION

Challenges incorporating recruitment into clinical workflows limited enrollment. Initiating meaningful conversations around tobacco use with clients/patients was harder than we expected for community partners. However, our results, alongside data from quarterly birth reports, suggest it is feasible and effective to translate a research-based smoking cessation program into community settings. Consistent local champions in the clinic and community may help achieve greater enrollment and retention, leading to higher quit rates.



Source: Vermont Department of Health Quarterly Birth Report Data

### REFERENCES

1. 2019 Vital Statistics Report, Vermont Department of Health. [https://www.healthvermont.gov/sites/default/files/documents/pdf/HS-VR-2019VSB\\_final.pdf](https://www.healthvermont.gov/sites/default/files/documents/pdf/HS-VR-2019VSB_final.pdf)
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