

Serious Illness Conversation Guide

Step	Script
Introduce	<p>“I’d like to talk with you about what is ahead with your illness and what is most important to you, so that I can make sure we provide you with care that matches your values- is this okay?”</p> <hr/> <p><i>Set up before you give prognosis.</i></p> <p>“What is your understanding of your illness?”</p> <p>“How much information about what to expect with your illness would be helpful for you?”</p> <p>“Would it be ok if I share my understanding of what lies ahead with your illness...”</p>
Prognosticate	<p><i>Choose one prognostication statement from below or give headline.</i></p> <p><i>Uncertain:</i> “It can be difficult to predict what will happen with your illness. I hope you will continue to live well for a long time, and I’m also worried that you could get sick quickly or unexpectedly (or even die from your disease).”</p> <p style="text-align: center;">--OR--</p> <p><i>Time:</i> “I am worried that something serious like _____ may happen in the next few (wks/mths/yrs).”</p> <p style="text-align: center;">--OR--</p> <p><i>Function:</i> “I’m worried that this may be as strong as you will feel, and things are likely to get worse overtime.”</p> <hr/>
Expect Emotion	<p>“You seem surprised.”</p> <p>“I can’t even imagine...”</p> <p>“I am impressed that...”</p> <p>“I am here to help you through this.”</p> <p>“Tell me more...”</p> <hr/>
Map out what’s important	<p>“Knowing this information, what is most important to you if your health worsens?”</p> <p>“When thinking about the future, what would you like to be doing?”</p> <p>“What would be an unacceptable quality of life for you, or a life worse than death?”</p> <p>“When thinking about your health, what are your biggest fears and worries?”</p> <p>“Has anyone in your life been seriously ill or even died?” “How does this impact your decisions?”</p> <p>“What gives you strength as you think about the future with your illness?”</p> <hr/>
Align	<p>“It sounds like _____ is really important to you. Keeping that in mind, and what we know about your illness, I believe we can help make sure your treatment plans reflect what’s important to you.”</p> <hr/>
Plan	<p>“Would it be okay if I make a recommendation?”</p> <p>“Based on what you have shared with me, I recommend _____.”</p> <p>“How does this plan seem to you?”</p> <hr/>

Serious Illness Conversation Framework

Step	Description	Skills
Introduce	Set up the conversation <ul style="list-style-type: none"> Introduce purpose Prepare for future decisions 	<i>Foundational</i> <i>Ask permission</i>
	Assess understanding and preferences <ul style="list-style-type: none"> Provide context for the conversation Share prognosis tailored to preferences: <ul style="list-style-type: none"> Express prognosis as a range, e.g. days to weeks, weeks to months, months to a year Share prognosis framed as a “wish/worry”, “hope/worry” statement 	<i>ASK: Patient/family understanding</i> <i>ASK: Permission to share information</i> <i>TELL: Deliver a HEADLINE with information + meaning</i> <i>ASK: Check for understanding or agreement</i>
Expect Emotion	Allow silence, explore emotion Emotion means they heard the reframe	<i>Naming</i> <i>Understanding</i> <i>Respecting</i> <i>Supporting</i> <i>Explore</i>
Map out what’s important	Explore key topics <ul style="list-style-type: none"> Goals Critical abilities Tradeoffs Fears, worries Sources of Strength 	<i>Values</i> <i>Activities</i> <i>Living Well</i> <i>Uncertainties/Worries</i> <i>Experience with Illness</i> <i>Strength/Story</i> <i>“What else?”</i> , <i>Follow-up</i> <i>Bookmark, to keep on task</i>
Align	Summarize <ul style="list-style-type: none"> Affirm commitment Make sure you heard it correctly 	<i>Reflective statements</i>
Plan	Close the conversation <ul style="list-style-type: none"> Make a recommendation Check in with patient Document your conversation Communicate with key clinicians and patient communicates with loved ones 	<i>Ask permission</i> <i>Show your work</i> <i>“Because you said X, I recommend Y”</i>