## Nicotine Reduction and Smoking

## The potential impact and necessity of nicotine product standards for cigarettes?

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#### 14% of Americans currently smoke cigarettes





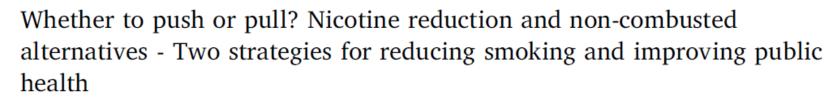
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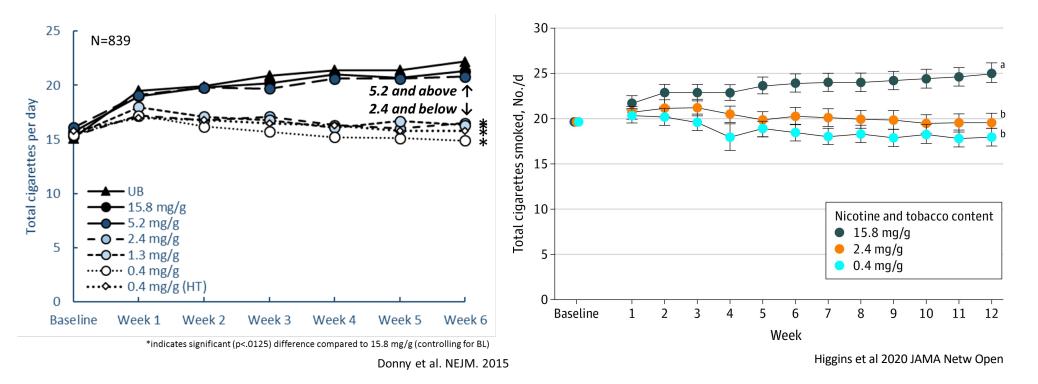
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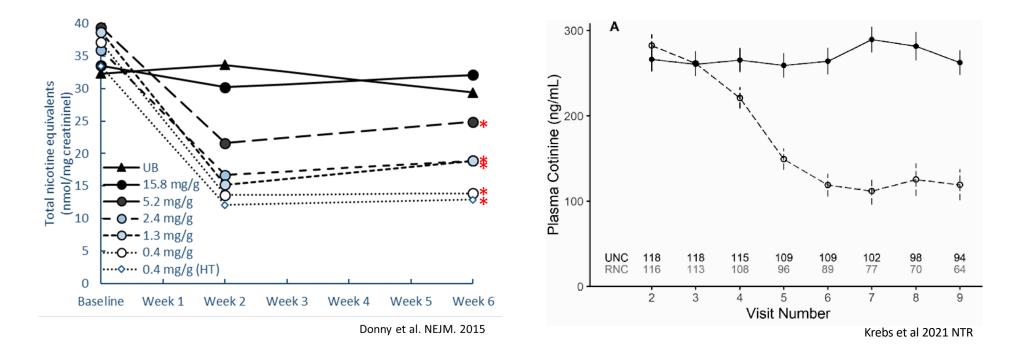
## Rationale for reducing nicotine

- Nicotine, through its neuropharmacological actions, motivates behavior. Currently, the primary target behavior is smoking.
- Cigarettes, as a means of nicotine delivery, are deadly
- Reducing nicotine in cigarettes will likely render them less reinforcing/addictive.
- If true, reducing nicotine could ...
  - Reduce initiation in naïve individuals
  - Increase cessation in current smokers
  - Reduce relapse in ex-smokers
- By changing behavior, nicotine reduction can improve health

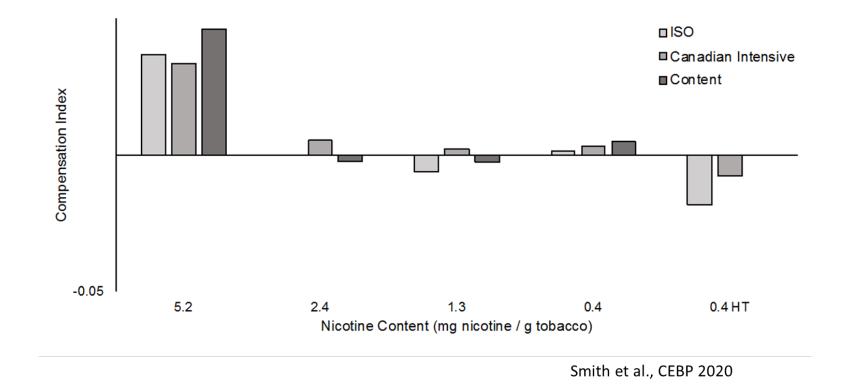
#### Reducing nicotine *decreases* the number of cigarettes smoked



#### Reducing nicotine *decreases* nicotine exposure



## Reducing nicotine *does not* lead to compensatory changes in how people smoke



Reducing nicotine *does not* lead to compensatory changes in how people smoke

"What my thoughts were and what the reality was was two totally different ideas. You know my thought was they're going to be nasty. You're not going to even taste anything. I'm going to smoke like a freight train to try to make up for the nicotine my body is craving and it ended up that it didn't even come out that way."

> Participant from open label hotel study Denlinger-Apte et al. DAD. 2021

Reducing nicotine is likely to *increase* cessation

# In the largest trial of non-treatment seekers to date, immediate reduction to 0.4 mg/g increased odds of abstinence at Week 20 (OR: 3.22)

Hatsukami et al 2018

Reducing nicotine is likely to *increase* cessation

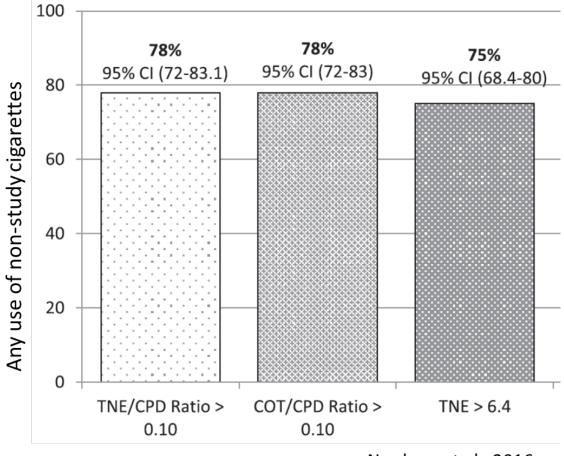
"And so I've been able to cut down on smoking. I don't seem to be as needy on the cigarettes."

"It makes me want to just go ahead and quit. Put them down."

"I actually finally feel like the cigarettes aren't controlling me."

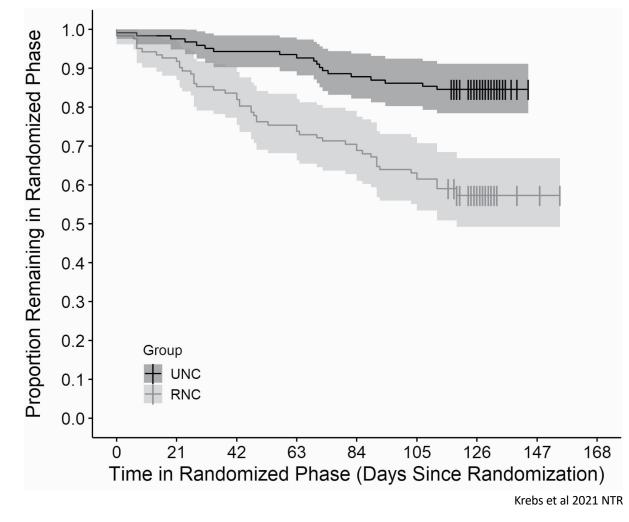
Participant from open label hotel study Denlinger-Apte et al. DAD. 2021

#### However, reducing nicotine *leads to non-adherence*



Nardone et al., 2016

#### However, reducing nicotine leads to non-adherence and dropout



#### Implications of non-adherence/non-completion

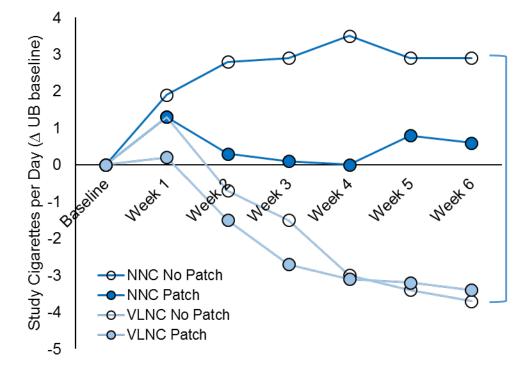




#### • Nicotine replacement

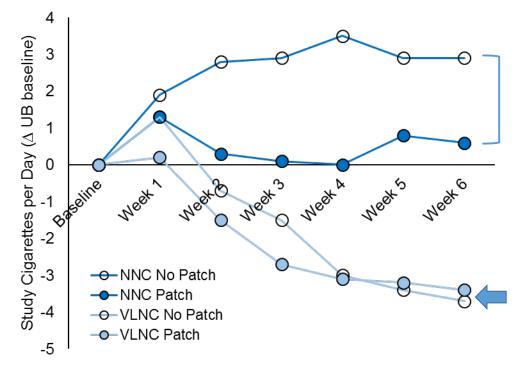
- Design: 2x2
  - Cigarette nicotine content
    - Very Low ("VLNC," 0.4 mg/g)
    - Normal ("NNC," 15.8 mg/g)
  - Transdermal nicotine
    - 14-21 mg patch (dose reductions PRN)
    - No patch

- Nicotine replacement
  - VLNC cigarettes reduced smoking

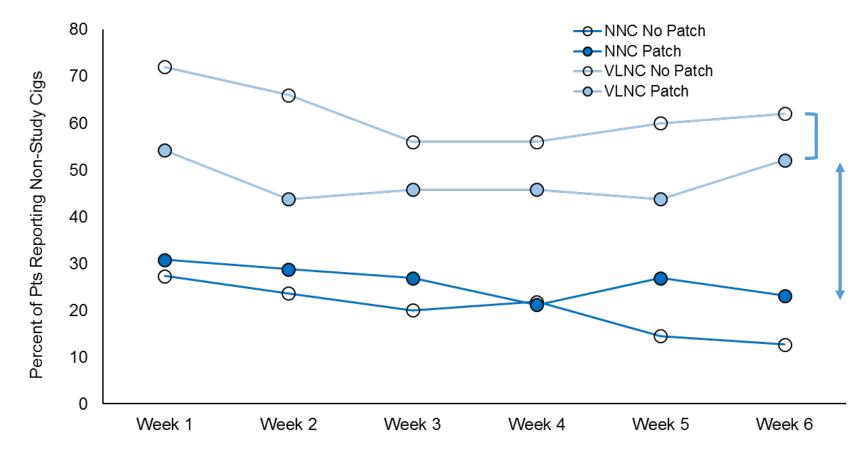


Smith et al., 2019

- Nicotine replacement
  - VLNC cigarettes reduced smoking
  - Patch reduced smoking of NNC cigarettes, but added little to the effect of VLNCs
    - Other studies have found small effect of patch on VLNC use (Donny et al., 2009; Hatsukami et al., 2013)



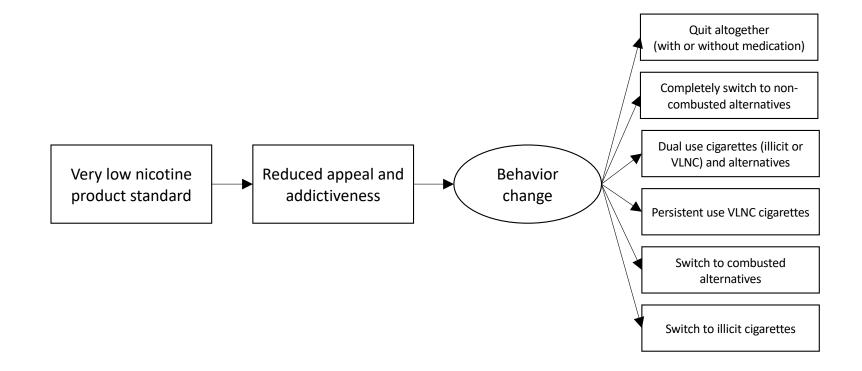
Smith et al., 2019



Smith et al., 2019

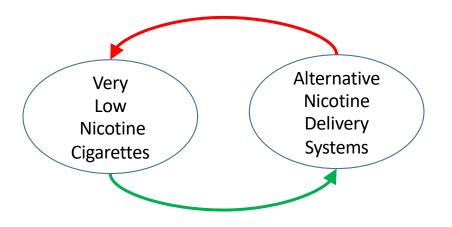


All behavior is choice -Herrnstein, 1970



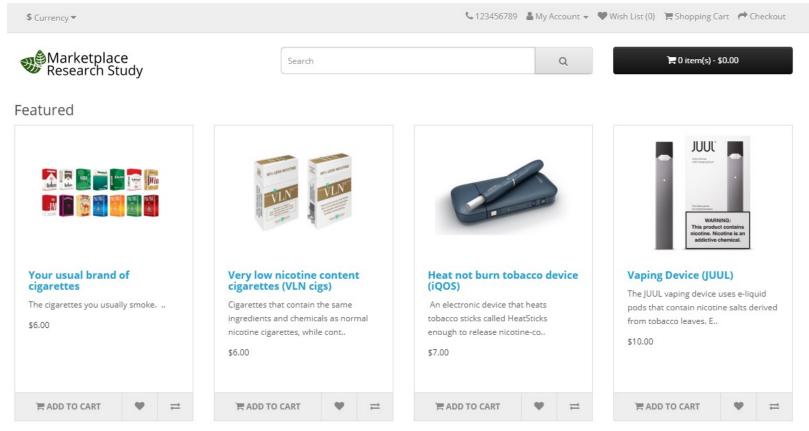
Nicotine reduction was associated with an increase in days using alternative products (most commonly e-cigarettes) AND

Use of alternative products was associated with increased number of days abstinent from cigarettes



Hatsukami et al. Addiction. 2017 Jan;112(1):156-167. doi: 10.1111/add.13603

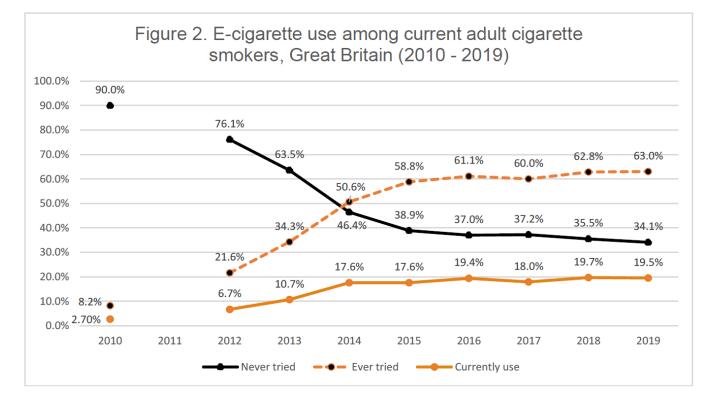
• Focus of current trials: Nicotine reduction in the context of alternative sources of nicotine



## Is nicotine reduction *necessary*? Are less harmful alternatives *sufficient*?



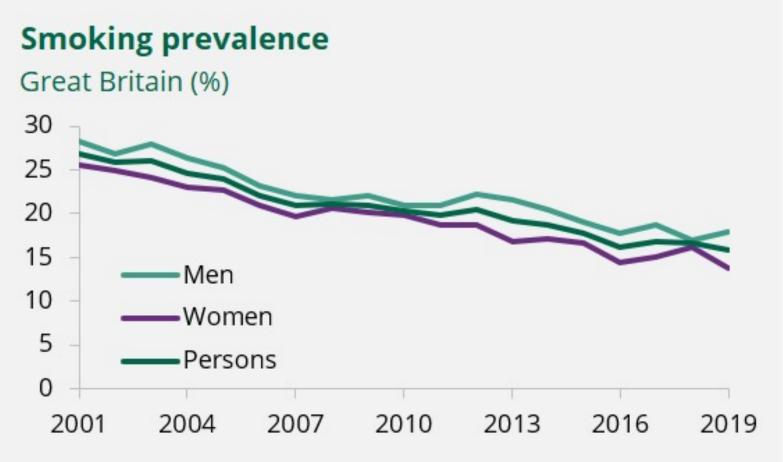




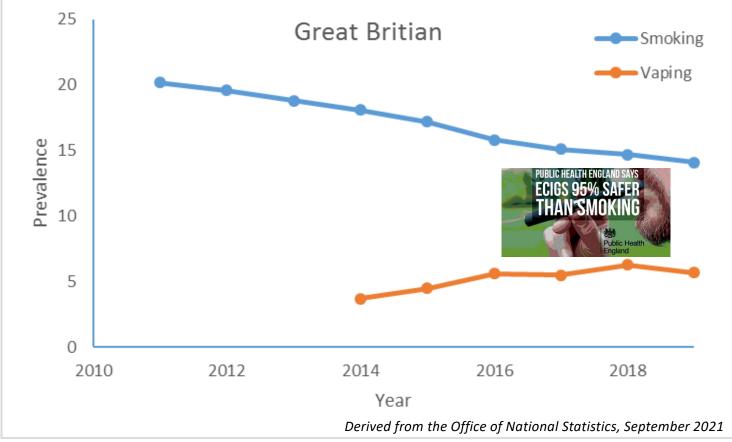
Unweighted base: GB adult smokers (2010, n=2297; 2012, n=2093; 2013, n=1895; 2014, n=1776; 2015, n=2037; 2016, n=1704; 2017, n=1632; 2018, n=1633, 2019, n= 1777).

ASH, September 2019











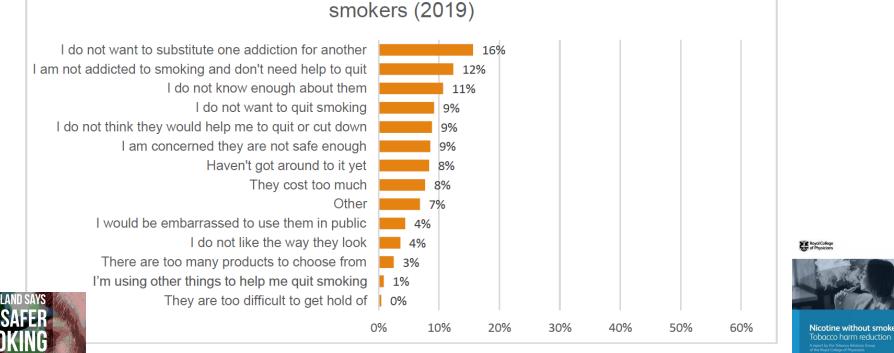


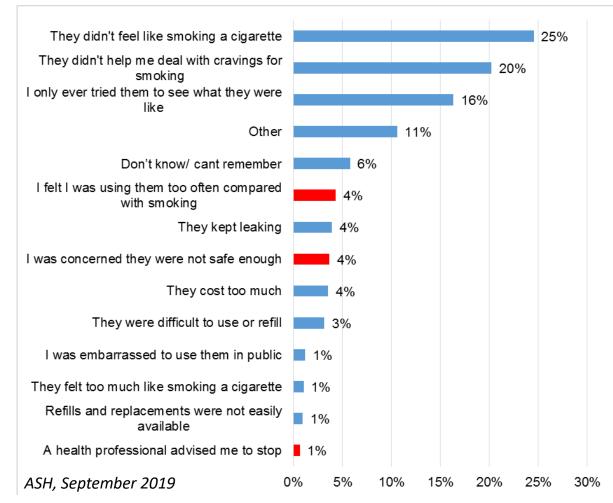
Figure 5. Main reason for not trying an e-cigarette among

Unweighted base: GB current smokers who have not tried e-cigarettes; 2019, n=614



ASH, September 2019







 Nicotine without smoke

 Data without smoke

 <

Royal College

Preventive Medicine 117 (2018) 8-14



Whether to push or pull? Nicotine reduction and non-combusted alternatives - Two strategies for reducing smoking and improving public health





What alternatives are necessary/sufficient in the context of reduced nicotine cigarettes?

- Flavors
- Nicotine delivery

## A terminated trial – preliminary data

- Design: 2x2x2
  - Cigarette nicotine content
    - Very Low ("VLNC," 0.04 mg/g)
    - Normal ("NNC," 15.8 mg/g)
  - Vaping Device (e-liquid) nicotine content
    - Low (0.3%)
    - Moderate (1.8%)
  - Vaping Device (e-liquid) flavor options
    - Tobacco (3) Tobacco/Menthol options
    - Range (12) Tobacco/Menthol, Mint, Fruit, Dessert options
- Participants
  - History of smoking 5-50 cigarettes daily for past month
  - History of using vaping device on 2+ separate occasions, but less than 15 days in past month



650 mAh and 2.4 ml tank with a 2.2-2.4 ohm coil

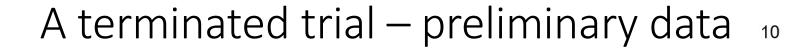
3ml bottles of e-liquid Study labels included flavor brand name and nicotine content.

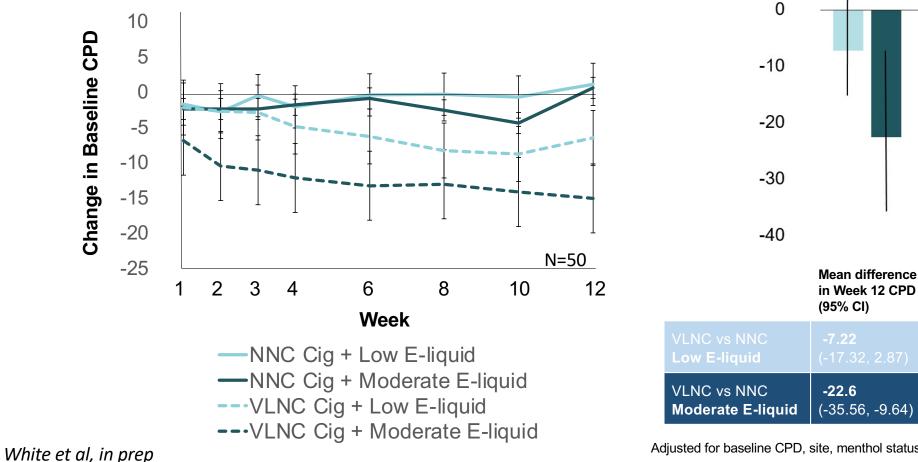


White et al, in prep

## A terminated trial – preliminary data

Study Timeline	<u>Changes in Marketplace</u>
<ul> <li>Fall 2017 - Summer 2018: Protocol development, IRB approval.</li> </ul>	
• Fall 2018: Piloting.	Rise in popularity of Juul reported
• Winter 2018/19: Enrolled and randomized first participants.	
• Fall 2019: ~50 participants randomized.	
	• PMTA submission deadline moved up to May 2020.
<ul> <li>Decided to end this trial early to shift efforts to an adaptable-design marketplace trial</li> </ul>	<ul> <li>Disposable products (i.e. PuffBar) becoming increasingly popular.</li> </ul>
marketplace trial.	White et al, in prep





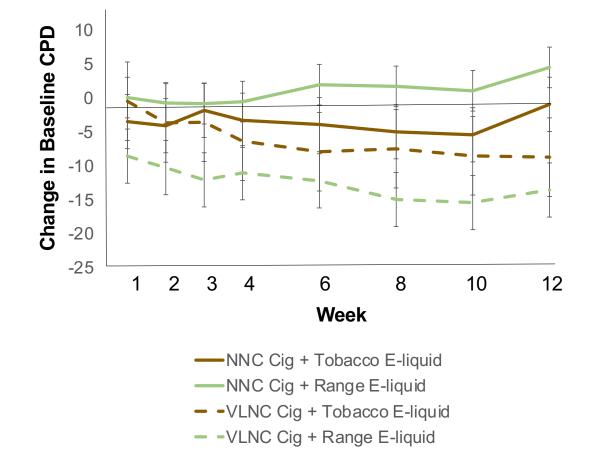
Adjusted for baseline CPD, site, menthol status, and age group.

Interaction

p-value

0.061

## A terminated trial – preliminary data

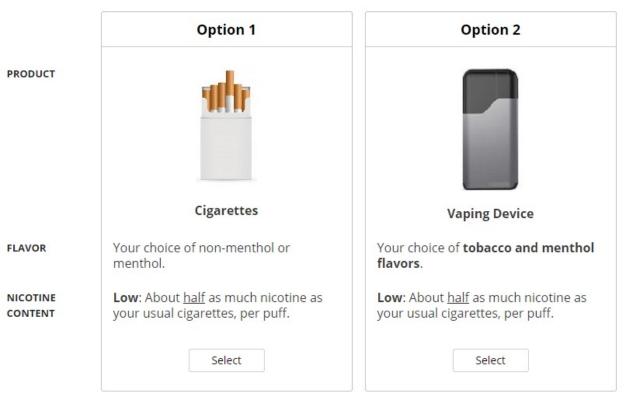


White et al, in prep

## A crowdsourcing study – Discrete Choice

Imagine one of the products below will be **the only nicotine and tobacco product** you have access to **for the next week**. Which product would you choose?

(1 of 18)

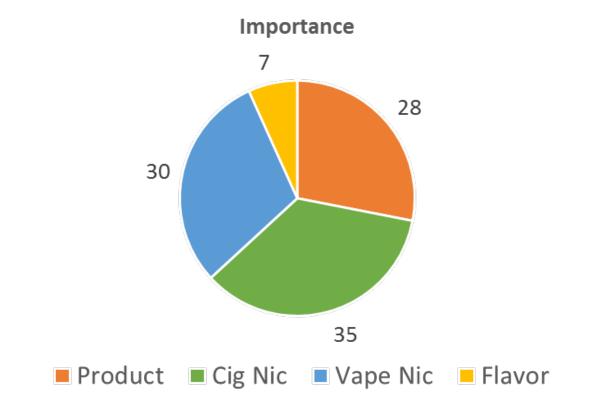


White et al, in prep

## A crowdsourcing study – Discrete Choice

Product Type	Cigarettes	Vaping Device
Nicotine Content	• Very Low: <u>95% less</u> nicotine than your usual cigarettes, per puff.	• Very Low: <u>95% less</u> nicotine than your usual cigarettes, per puff.
	<ul> <li>Low: About <u>half</u> as much nicotine as your usual cigarettes, per puff.</li> </ul>	<ul> <li>Low: About <u>half</u> as much nicotine as your usual cigarettes, per puff.</li> </ul>
	• Normal: The <u>same</u> amount of nicotine as your usual cigarettes, per puff.	• Moderate: The <u>same</u> amount of nicotine as a your usual cigarettes, per puff.
Flavor	Your choice of menthol or non-menthol	<ul> <li>Your choice of tobacco and menthol flavors</li> <li>Your choice of tobacco, menthol, fruit and dessert flavors</li> </ul>

## A crowdsourcing study – Discrete Choice



White et al, in prep

### Summary The Science Behind Nicotine Reduction

- Nicotine levels at or below 2.4 mg/g reduce smoking and exposure to harmful constituents
- Smokers switched to very low nicotine content cigarettes do NOT compensate; moderate reductions may lead to compensation
- Immediate reduction is likely to lead to more rapid declines in smoking and improved public health, but will also present greater challenges in terms of discomfort and adherence.
- Use of very low nicotine cigarettes is likely to increase smoking cessation by reducing dependence, craving, and withdrawal and by increasing quit attempts and the probability of achieving abstinence.
- Reducing nicotine in cigarettes leads to significant non-adherence (i.e., participants use non-study cigarettes)

### Summary The Implementation of Nicotine Reduction

- Smokers are likely to demonstrate a wide range of behavioral changes following implementation of a low nicotine product standard ranging from abstinence to persistent smoking to use of alternative sources of nicotine.
- In the absence of policies (like nicotine reduction) that reduce the abuse liability of cigarettes, many smokers will fail to try and/or persist in using alternative nicotine delivery systems.
- If the goal is to maximize improvements in public health, both nicotine reduction and harm reduction approaches are likely to be necessary but neither may be sufficient to *rapidly* end the devastation caused by smoking.

#### Preference

a greater liking for one alternative over another or others

Choice

an act of selecting or making a decision when faced with two or more possibilities.

# Thank you for listening

#### Decision-making

the action or process of making decisions, especially important ones

Control

the power to influence or direct people's behavior or the course of events

Habit

an acquired mode of behavior that has become nearly or completely involuntary

Addiction

a greater liking for one alternative over another or others

### Drugs disrupt the circuits that give us free will. It is really the essence of addiction.

- Nora Volkow, 168th Annual Meeting of the American Psychiatric Association

